

## End of Interview Questions

**Tip:** Research the employer online and select useful current affairs issues which might impact upon your role. Conducting research will prepare you with knowledge to compile a list of questions to ask your prospective employer.

Before you pick and choose from the list below, please be sure to consider the culture of the organisation you are hoping to join and adopt the right tone to convey a great impression.

- 1. What training and development opportunities are available for the successful candidate?** *This is one of the classic questions as it can highlight that you are keen to advance your skills and add further value to the company.*
- 2. What are the three most important things you'd like me to accomplish in the first 6-12 months?** *This question shows potential employers that you are eager to make a positive contribution to the organisation. Listen to the employer's response because it will tell you how they want you to perform and will highlight areas of the job you should be focusing on.*
- 3. You have recently introduced a new product/service/division/project; how will this benefit the organisation?** *These variations both show that you are interested not just in the job but in the employer behind it. It will be apparent you have done some research, done some thinking, and are now eager to hear their analysis.*
- 4. Is there a chance for promotion in the future?** *This is another classic question, and in a similar vein. It can emphasise a determination to make progress and to do so over the long term.*
- 5. In what way is performance measured and reviewed?** *This question can flag up that you appreciate the importance of delivering real results. You can be seen to be someone who understands the value of commitment, reliability and returns.*
- 6. Can you describe the working culture of the organisation?** *You are signalling that you want to be able to operate at your optimum and understand that for this you require a positive environment. In turn, this can indicate you are a good self-manager who is aware of how to get the best out of yourself.*

### Other useful questions to ask at interview include those about:

- the team or department you'll be a part of
- opportunities or challenges facing the department/company
- company-specific projects
- next steps and when you can expect to hear from them